



Ocean Rate Bulletin

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 1999.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for July 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: April 1999

Month\Year: 87\340

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	72%	53%	12 Days										
Hyundai	25%	31%	12 Days	\$2,210	\$20								\$2,230
APL	1%	10%	12 Days	\$2,000 ¹									\$2,000
Cho Yang	1%	1%	12 Days	\$2.28	\$1			\$34					\$2,761
Evergreen	0%	5%	13 Days ⁴										

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: April 1999

Month\Year: 135\661

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	31%	27%	14 Days	\$2,210 ¹									\$2,210
Yang Ming	22%	12%	16 Days										
COSCO	15%	22%	16 Days ⁴	\$1.72				\$34					\$2,212
P&O Nedlloyd	12%	8%	15 Days	\$2,160 ¹	\$20 ¹								\$2,420
Hanjin	5%	4%	13 Days	\$1.72	\$1			\$26					\$2,093
Sea-Land	4%	4%	13 Days	\$2,210 ¹	\$20 ¹								\$2,230
Mitsui OSK	4%	3%	14 Days	\$2,210 ¹									\$2,210
OOCL	1%	5%	15 Days	\$1.82	\$1			\$34					\$2,327
Maersk	1%	5%	14 Days	\$2,210	\$20								\$2,230
Hyundai	1%	5%	14 Days	\$2,210 ¹	\$20 ¹								\$2,230
Cho Yang	1%	3%	14 Days	\$1.72	\$1			\$34					\$2,229
Hapag-Lloyd	1%	1%	15 Days	\$2.18	\$1			\$34					\$2,666
NYK Line	1%	0%	15 Days	\$2,210 ¹	\$20								\$2,230

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: April 1999

Month\Year: 41\294

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	90%	40%	13 Days	\$2,380 ¹			4%						\$2,475
Cho Yang	5%	19%	12 Days	\$3,500 ¹									\$3,500
Hanjin	5%	6%	12 Days	\$2,160			4%						\$2,246
APL	0%	16%	12 Days	\$2,380 ¹	\$20 ¹		4%						\$2,495
Yang Ming	0%	4%	14 Days										
Mitsui OSK	0%	4%	12 Days	\$2,380 ¹			4%						\$2,475

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: April 1999

Month\Year: \7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	36%	20 Days	\$4.06	\$1			\$28					\$4,350
Maersk	0%	50%	21 Days	\$2,400 ¹	\$20 ¹								\$2,420
P&O Nedlloyd	0%	14%	19 Days	\$2,600 ¹	\$20 ¹								\$2,620

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: April 1999

Month\Year: 47\279

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	38%	24%	28 Days	\$2,600 ¹	\$20 ¹								\$2,620
APL	21%	18%	22 Days	\$2,600 ¹	\$20 ¹								\$2,620
Sea-Land	17%	13%	20 Days	\$2,800	\$20								\$2,820
Hapag-Lloyd	8%	6%		\$3.08	\$1			\$34					\$3,521
P&O Nedlloyd	6%	17%	21 Days	\$2,400 ¹	\$20 ¹								\$2,420
Cho Yang	5%	4%	22 Days	\$4.04	\$1			\$34					\$4,433
OOCL	2%	9%	23 Days	\$2,600 ¹									\$2,600
Hanjin	2%	3%		\$2,160 ¹									\$2,160
Mitsui OSK	0%	3%	23 Days	\$2,600 ¹									\$2,600

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: April 1999

Month\Year: 30\200

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	17%	11%	17 Days	\$2,545 ¹	\$20 ¹		8%						\$2,769
Hapag-Lloyd	16%	12%	21 Days	\$3.08	\$1		8%	\$34					\$3,755
Marek	16%	7%	18 Days	\$2,400 ¹	\$20 ¹		8%						\$2,612
APL	13%	19%	21 Days	\$2,400 ¹	\$20 ¹		8%						\$2,612
P&O Nedlloyd	10%	29%	19 Days	\$2,200 ¹	\$20		8%						\$2,396
Cho Yang	10%	7%	18 Days	\$3.03	\$1			\$34					\$3,473
Hyundai	7%	7%	21 Days	\$2,400 ¹	\$20 ¹		8%						\$2,612
Hanjin	7%	2%	17 Days	\$2,400			8%						\$2,592
Yang Ming	3%	2%	20 Days										
Mitsui OSK	0%	3%	21 Days	\$2,600 ¹									\$2,600

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: April 1999

Month\Year: 28\403

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	37%	24%	9 Days	\$2,240 ¹			40%						\$3,136
Evergreen	24%	14%	11 Days	\$2,240	\$20		40%						\$3,156
APL	12%	7%	11 Days	\$3,800 ¹									\$3,800
Yang Ming	9%	21%	10 Days										
Cho Yang	9%	10%	9 Days	\$2,240 ¹									\$2,240
Mitsui OSK	4%	3%	11 Days	\$2,240 ¹									\$2,240
NYK Line	3%	5%	11 Days	\$2,240	\$20		40%						\$3,156
K Line	2%	2%	10 Days	\$2,240	\$20		40%						\$3,156
Maersk	0%	8%	10 Days	\$2,240	\$20		40%						\$3,156

¹ Rate is per container